

THE LANDSCAPE DESIGN / BUILD PROCESS

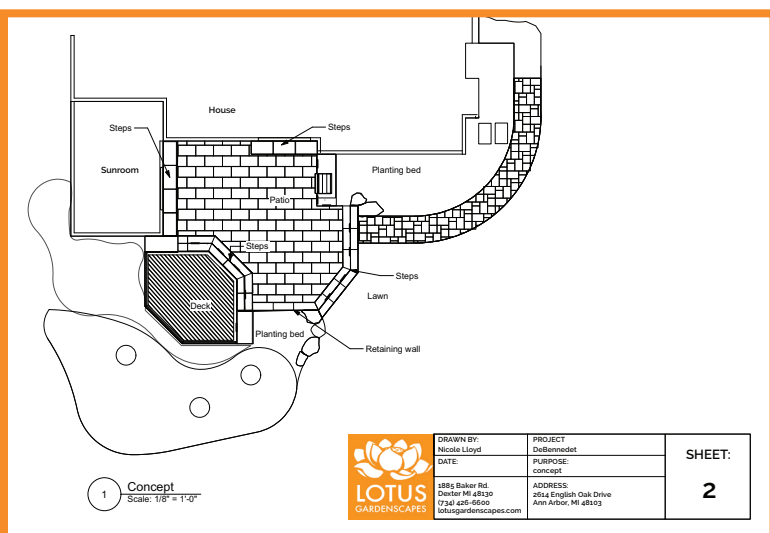
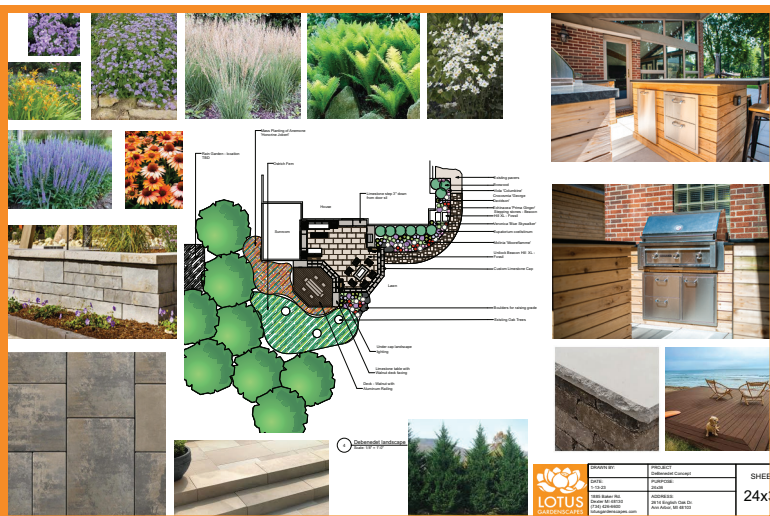


FILL US IN ON YOUR PROJECT!

- Fill out the survey fully and provide some images of the home / project area
- Schedule a pre-consultation call with one of our designers - we have a lot of talent and different specialties so part of this process is getting you to the right person
- Schedule and pay for your consultation - we don't expect you to do this without talking with us, but if you know you want to work with us and want to get to your consultation meeting time more quickly you can pay ahead of time.

THE PROJECT DISCOVERY AND DESIGN PROCESS.

- It is rare in landscape and construction to get a full design process or the true attention you need to plan your ideal garden/home project well... this is our specialty and we want to help you dream, plan, & budget to accomplish your landscape & property goals.
- Your consultation appointment is a one hour design/build consultation with a knowledgeable, industry certified expert in Landscape, Horticulture, Construction or Tree work - we are your outdoor and home guides and experts. Our goal is to inform and help you with the consultation.
- Design or Estimate - depending on your needs we will follow up with a design contract and process or an estimate/proposal for your work.
- Timing and Scheduling a priority, we will always offer you an opportunity to enter a retainer contract with us to secure scheduling for your project!
- The Design process can range from simple concept work to elaborate master planning and usually has at least a concept and final design meeting connected with continued pricing ballparking and final proposal work.



INSTALLING YOUR WORK!

- We have specialty teams of our own Project Managers, Artisans, Craftsman and Gardeners to accomplish your full project - working with Lotus solves the "coordination nightmare" of running a complex installation / home project yourself - don't be the general contractor let us take care of the heavy lifting for you.
- Once you have a final proposal you will secure scheduling with a deposit and be introduced to your project manager by your designer. Together, we work with the various Lotus Teams - garden maintenance, tree care, carpentry, hardscape and horticulture to install the project in the proper phases for success.
- At the end of the project your Project Manager will ensure your teams have finished the details and follow up with you and your designer to cover your warranty, plant watering schedule, next steps and a maintenance plan for your property.

PLANNING YOUR PROJECT

TYPE	DETAILS	DESIGN FEE	PROJECT RANGE
BASIC DESIGN	A small hardscape or horticulture – a patio, a wall, or a single bed area	\$250 – \$1250	\$5k – \$25k
WHAT'S INCLUDED: Initial consultation visit (1 hour) Site inventory and base map (1+ hours) Simple hardscape footprint (no elevations) General plant palette and layout (e.g. "flowering shrub," not "Limelight Hydrangea") Concept Photos included Final Design Meeting (1 hour) Final design plan (1 print copy, more copies available at additional charge) PDF file of final design plan			
STANDARD	A full front or back yard project – or very small lot	\$1250 – 2500	\$25k – 50k
WHAT'S INCLUDED: Site elevations, large or complex site inventories Preliminary design plan Preliminary design meeting (1 hour, additional meetings charged hourly as needed) Design revisions (For projects >\$100,000 an open design contract is required to account for mid-project design revisions) Specific plant palette & layout (includes species-specific plant list & individual plant photos for a standard planting; complex plantings require additional design time)			
FULL	Master planning for a normal yard or a single complex project – ex: a deck and patio combination	5% of total project cost	\$50k – 100k
INCLUDES EVERYTHING IN BASIC & STANDARD AS WELL AS: Detailed hardscape layout (paver pattern layout, walls w/ elevations, etc) Custom feature design Additional site meetings and client meetings for design details as well as additional revisions for construction as needed.			
COMPLEX	A pool project, full planning for a large or estate property	3% of total project cost	\$100k+
Estate properties or larger projects simply require more details and revisions as well as collaboration on plans for specialty features – this could include – large scale lighting, water features, fire features, art features etc. Detailed hardscape layout (paver pattern layout, walls w/ elevations, etc) Custom feature design Additional site meetings and client meetings for design details as well as additional revisions for construction as needed.			

TRAVEN



NICOLE



LAUREN

